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How lawyers are ranked

Every year we carry out thousands of in-depth interviews with clients in order to assess the reputations and expertise of business lawyers worldwide. The qualities we look for (and which determine

rankings) include technical legal ability, professional conduct, client service, commercial awareness/astuteness, diligence, commitment, and other qualities most valued by the client.

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<i>Alphabetical within each band. Band 1 is highest.</i>

Ranked Lawyers

Francisco Javier Allende, head of tax at and co-founder of Allende Bascuñán & Cia, is a well-regarded tax expert in Chile. Sources say he is “a very good lawyer and has a lot of high net worth clients.”

The “walking encyclopaedia” **Juan Manuel Baraona** of Baraona Fischer Spiess is “the most respected tax adviser in the country,” according to sources. His vast knowledge and expertise earns him the title of “Mr Tax in Chile,” and he is held in extremely high regard for his work with high net worth families.

Fernando Barros is a founding partner of

Barros & Errázuriz Abogados, and leads its tax group. “I only have good words for him,” says one source, adding: “He has a very strong knowledge of different areas to advise the client. He also has a strong tax background and a finance background as well. He’s one of the most complete lawyers in our field.”

Jaime Carey is an esteemed tax expert and is very well known for providing tax advice to high net worth families and individuals. Peers note that “he’s excellently connected” and highlight that he has a “very good and impressive legal knowledge and a lot of experience, of course.”

Alex Fischer heads the tax practice at Baraona Fischer Spiess and is well known for advising domestic and foreign clients in personal tax planning and tax litigation. Peers describe Fischer as “a brilliant tax lawyer.”

Peers describe **Pablo Greiber** of EY Chile as “an excellent professional.” Greiber focuses his esteemed practice on providing tax advice to high net worth individuals and families. A fellow Chilean lawyer recognises that he is “very client-oriented,” adding: “Apart from being knowledgeable, he is an easy person to work with. He always tries to look for the best for his client.”

Soledad Recabarren of Recabarren & Asociados is known as a tax specialist but also “has a very strong knowledge about private wealth law,” according to fellow lawyers. “She’s very well respected,” says a market insider, who adds that “she’s good and enthusiastic. She’s a good motivator and people are happy to work with her. I commend what she’s been doing.”

María Victoria Ripoll of Alcaíno | Abogados focuses her practice on advising high net worth individuals and family offices in Chile. One market insider describes her as “very professional,” adding that she is “concerned about the details and has a good degree of expertise. She deals quickly and effectively with the issues. She is responsible, empathetic and it gives us a lot of confidence to work with her.”

Lisandro Serrano is an “excellent professional,” according to peers. Serrano is a partner at Grupo Vial | Serrano Abogados and is held in high regard for his expertise in the field of tax planning. Market insiders enthuse: “He’s very smart and of course a very important lawyer.”

Nicolás Ulloa of Ulloa & Compañía is a tax law specialist with a growing private client practice, and is well respected in the market. Sources describe him as a “professional, with excellent knowledge of the matters consulted and great consumer orientation.” “He possesses a great knowledge of tax law,” enthuses another market insider, adding: “He knows how to propose solutions to complex problems. He builds trust and is cautious. He’s young and has made a name for himself in the local space.”

Adriana Zaidan of Ulloa & Compañía is noted for her fast-growing international tax practice in Chile. “She knows perfectly the US market and the US legal tax framework,” says one market insider, who adds that “she is a fantastic lawyer with knowledge and a sophisticated approach.”